

# Licensed Insurance Agent

## Nebraska Owners Insurance – Dageforde Agency

Nebraska Owners Insurance – Dageforde Agency branch is **seeking two motivated licensed agents** immediately - **the current agent is retiring in the spring of 2025!** These positions are available at Dageforde Agency in Hebron, a strong, competitive rural town in Southeast Nebraska. Transitional training from the current staff is available for a smooth agent/customer transition!

As an Insurance Agent, you will have the primary leadership role interacting with customers. The successful candidate for this position enjoys working with people, finds satisfaction in offering customers solutions, has excellent communication and multi-tasking abilities, and projects a positive attitude. Additionally, you will kickstart your career with an established customer base and solid book of property and casualty business.

### **Key Responsibilities:**

**Client Relationship Management:** Build and maintain strong client relationships, providing insurance quotes, and personalized product recommendations. Identify gaps in client coverage which could cause negative effects.

**Sales:** Identify potential clients, generate leads, and sell various insurance policies.

**Policy Explanation:** Explain insurance products, terms, and pricing to clients.

**Claims Assistance:** Help clients file claims, guiding them through the process until the claim is resolved.

**Compliance:** Ensure compliance with laws and maintain accurate client records.

**Policy Renewals:** Manage policy renewals and suggest changes or updates based on client needs or insurance industry requirements.

**Market Knowledge:** Stay up to date on industry trends, new products, and changes to policies affecting your customer base.

**Networking:** Attend local and area events and leverage marketing strategies to grow the client base.

**Marketing:** Identify opportunities to market yourself, your agency, and the insurance products sold through your agency, to identify new clients, and bring public awareness to your agency through social media programs.

### **Qualifications:**

Property and Casualty License Required (Nebraska) or ability to become licensed within 60-90 days of hire.

Two ( 2 ) years of customer service representative or agent experience preferred

Excellent verbal and written communication skills required

Ability to multi-task and prioritize tasks effectively.

Detail oriented, with ability to work under pressure and deadlines

Positive attitude, willingness to learn, and adaptability to change are essential.

Proficient in basic computer skills (Microsoft Office – Outlook, Word, Excel; Internet research)

Knowledge of Applied Epic, our agency management system, is a bonus.

Knowledge of farming practices, pivots, farm equipment, crop insurance is a bonus.

Ability to relocate to Hebron, NE before starting work required, as in person work required at location.

**Benefits:**

Dental insurance

Paid time off

Disability insurance

Parental leave

Health insurance

Vision

Training available to assist with licensure requirements

Agent Support available from licensed agents at other Nebraska Owners Insurance agencies!

Pay: Salaried Position, Commensurate with experience and training

Send resume to [office@dagefordeagency.com](mailto:office@dagefordeagency.com) Applications may be picked up at Dageforde Agency at 426 Lincoln Avenue in Hebron, NE. or call 402-768-6414



